

Really®

# COMPANY PROFILE

2024

REALLY AGRITECH PVT.LTD.



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**Really**<sup>®</sup>

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# INTRODUCTION/ ABOUT US

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Really Agritech Private Limited is a renowned and esteemed company operating in the agricultural industry in India. Established in 2016, we have rapidly grown to become a prominent importer, exporter, and distributor of high-quality agricultural farm equipment. Under our trusted brand names, "Really" and "Mitsuyama", we have earned the trust of farmers and industry stakeholders alike. With a strong foundation laid by our founder's father in 1995, we have inherited valuable knowledge and experience that has propelled us to the forefront of the agricultural equipment market.





## CORPORATE HEADQUARTERS:

Our corporate headquarters is strategically located in Thane, Maharashtra, providing us with excellent connectivity and accessibility to key agricultural regions in India. This centralized location facilitates efficient distribution and prompt service to our esteemed clients across the country.

## BRANCHES / DIVISIONS:

We take pride in our extensive infrastructure that enables us to deliver exceptional service to our clients. With strategically located warehouses in key regions across India, including Kurukshetra, Haryana (North India), and Kolkata, West Bengal (East India), we ensure efficient storage and distribution of goods.

## PRODUCT PORTFOLIO:

At Really Agritech Private Limited, we take pride in our diverse product portfolio that caters to the diverse needs of the Indian agricultural sector. Our more than 70 SKUs are designed and sourced from reliable manufacturers to ensure superior quality, durability, and performance.





## DEALER & DISTRIBUTION NETWORK:

Our commitment to providing exceptional product quality & service has led us to establish a robust network of dealers and distributors across India. Through this extensive network, we ensure that our products are readily available to farmers in every corner of the country. This approach allows us to cater to the unique agricultural requirements of different regions and ensures prompt delivery and support for all our clients.

## COMMITMENT TO QUALITY:

At Really Agritech Private Limited, quality is at the heart of everything we do. We adhere to strict quality control measures throughout our supply chain, from sourcing to distribution, to deliver products that meet the highest industry standards. Our dedication to quality has earned us the trust of our customers, making Really and Mitsuyama brands synonymous with reliability and excellence in the agricultural equipment market.

## FINANCIAL PERFORMANCE:

Thanks to our commitment to customer satisfaction, an extensive product range, and a well-established distribution network, we have experienced significant growth and success. In the last financial year, our revenue reached an impressive 940+ Millions INR, a testament to our position as a leading player<sup>10</sup> in the agricultural equipment industry in India.

# COMPANY PROFILE



- A. Company Name - Really Agritech Private Limited
- B. CIN - U51909MH2019PTC329762
- C. GST NUMBER - 27AAJCR7788L1ZC
- D. PAN/IEC - AAJCR7788L
- E. Establishment - 2019
- F. Company Location- Thane, Maharashtra, India
- G. Business Model - Import & Export & Distributors of Agriculture & Other Equipments
- H. Business Scope - PAN India
- I. Annual Revenue – INR 940+ Millions (FY 2023-24)



# ***COMPANY HISTORY***

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The roots of Really Agritech can be traced back to 1995 when Mr. Nitin Bhai Shah (father), a visionary entrepreneur with a passion for agriculture, founded the company with a vision to revolutionize the agricultural equipment industry in India.

The company started as a small-scale distributor of agricultural tools and machinery, serving local farmers in the region around Jalna, Maharashtra.

In 2016, Really Agritech took a significant leap forward by venturing into the import business of agricultural farm equipment. This strategic move allowed the company to expand its product range and offer cutting-edge solutions to Indian farmers. Leveraging the founder's knowledge and expertise, the company carefully selected reliable international manufacturers to source high-quality equipment.

With a focus on brand building and customer trust, Really Agritech introduced its own brand, "Really," and "Mitsuyama". These brands quickly gained popularity among farmers for their quality, reliability, and innovative features. The introduction of these brands marked a turning point for Really Agritech, as it strengthened the company's position in the market.



By 2023, Really Agritech's commitment to quality, innovation, and customer-centricity had earned the company recognition and accolades in the agricultural equipment sector. It received awards for its outstanding contributions to the industry and its dedication to promoting sustainable farming practices.

As a result of its relentless pursuit of excellence, Really Agritech continued to experience remarkable growth and financial success. The company's revenue reached an impressive 940+ Millions INR during the last financial year, solidifying its position as a key player in the Indian agricultural equipment market.

# VISION, MISSION & CORE VALUES



## VISION

"To be the most trusted and innovative provider of agricultural farm equipment, empowering farmers with cutting-edge solutions for sustainable and efficient agriculture."

## MISSION

1. Customer-Centric Approach
2. Quality and Reliability
3. Innovation and Technology
4. Sustainable Agriculture
5. Nationwide Reach and Accessibility
6. Ethical Business Practices
7. Empowering Farmers





# CORE VALUES



As we pursue our vision and mission, we are guided by the following core values:

1. **Integrity:** We uphold honesty, ethics, and transparency in all our interactions and operations.
2. **Customer Focus:** Our customers' needs are at the center of every decision and action we take.
3. **Innovation:** We embrace innovation and continuous improvement to drive progress and stay ahead in the industry.
4. **Quality:** We are committed to delivering products and services of the highest quality, meeting and exceeding industry standards.
5. **Sustainability:** We are dedicated to promoting sustainable practices and solutions to protect the environment and support future generations.
6. **Teamwork:** We foster a collaborative and inclusive work culture that values the contributions of each individual.
7. **Social Responsibility:** We actively engage in initiatives that positively impact the communities we serve and the broader society.

By adhering to our vision, mission, and core values, Really Agritech Private Limited aims to leave a lasting and positive impact on Indian agriculture while earning the trust and loyalty of our valued customers and stakeholders.

# WHY CHOOSE REALLY AGRITECH?



QUALITY PRODUCTS



WIDE PRODUCT RANGE



INNOVATIVE SOLUTIONS



EXCEPTIONAL COMMITMENT



CUSTOMER-CENTRIC APPROACH



NATIONWIDE REACH



EXPERIENCE AND EXPERTISE



COMPETITIVE PRICING



INTEGRITY AND TRANSPARENCY



FOCUS ON FARMER EMPOWERMENT

In conclusion, customers should choose Really Agritech Private Limited because of our unwavering commitment to quality, innovation, sustainability, and customer satisfaction. With our extensive product range, nationwide presence, and customer-centric approach, we aim to be the partner of choice for farmers seeking reliable and efficient agricultural farm equipment.



# PRODUCTS OFFERED



**BRUSH  
CUTTER**



**MINI TILLER /  
HARVESTOR**



**POWER WEEDER /  
TILLER**



**EARTH  
AUGER**



**MANUAL  
SEEDER**



**FOGGING  
MACHINE**



**CHAFF  
CUTTER**



**CHAINSAW**



**WATER  
PUMP**



**HTP POWER  
SPRAYER SET**



**BATTERY  
SPRAYER**



**KNAPSACK  
SPRAYER**



**SELF PROPELLED  
BOOM SPRAYER**



**RICE MILL /  
FLOUR MILL**

# WHAT OUR CLIENT SAYS ABOUT US



**Thippeswamy N swamy N**  
11 reviews  
★★★★★ 2 days ago NEW  
Good person, great knowledge over the business as well as machines. Happy to work and do business with him

**MK Krishi Yantra Bhootpuri Bijnor Uttar-Pradesh**  
Local Guide · 20 reviews · 30 photos  
★★★★★ 3 months ago  
I had ordered power weeder at best price and the quality of the power weeder is OK according to price. I am very happy to get connected with Really Agritech Private Limited. Thank you for your support 🙏

**Narayana Reddy**  
2 reviews · 9 photos  
★★★★★ 3 months ago  
This product is good Taiwan sprayer. chainsa. Arth agar . brush cutter . electric motor with HTP . engine portable power sprayers . portable batteries prayers . battery spares . 6.5 HP engine with HTP pump . 50m hose and http pumps all of you better products in really

**afroz khan**  
10 reviews · 1 photo  
★★★★★ 5 months ago  
I'm impressed and really REALLY having variety of product range & quality of competitive reasonable rates, as well as having good technical support center with fast solutions. I'm lucky to be a part of REALLY Family. I hope in future our relationship will be more strong. TKS!!

**Swarnesh Singh**  
3 reviews · 2 photos  
★★★★★ a year ago  
I have purchased grass cutter 2 stock Honda engine it is very excellent machine I am very much happy with performance and excellent after sale response by Mr dhawal n team. Their machine is very good. I am using battery operated spray machine for last 7 year . Still it is working fine. Thanks to them



**Really Agritech Private Limited**  
UNIT NO. 15/14, BUILDING D3, ANGEL LOGISTIC PARK, Pimples, Dhulewad,  
Maharashtra  
4.8 ★★★★★ 252 reviews

**siddiqui yaseen**  
1 review  
★★★★★ 3 months ago  
Really Agritech Supplying Best Machinery to Farmers to improve the quality of work in Agriculture fields. Company response is excellent, I am Happy with Really Agri tech

**Karshaka Mitra**  
4 reviews · 6 photos  
★★★★★ 5 months ago  
Really Agritech Supplying Best Machinery to Farmers to improve the quality work in Agriculture fields. It can help farmers earn more by either increasing value of their crops or by reducing their wastage. Most of the Machinery and tools help farmers increase the value of their crops hence helping them earn more. Please continue this reliability.

**sai krishna**  
Local Guide · 6 reviews · 35 photos  
★★★★★ 6 months ago  
I am dealer using ur products fr last 2 year . Quality is good . Sply power weeders , 4 stock b cutter and power spares. Maintaining good quality compared to others

**prabhu muniswamy**  
1 review · 3 photos  
★★★★★ a year ago  
Good quality products with reasonable price.especially brush cutter 4stroke was superb very good feed back from the customer s.

**MUTHU**  
3 reviews · 2 photos  
★★★★★ 6 months ago  
I have used really brush cutter since last one year. It is very compact and user friendly machine.



# GET IN TOUCH



## HEAD OFFICE ADDRESS

1015, 10Th Floor, Lodha Supremus, Lodha Business District - 2 Kolshet Road,  
Thane Maharashtra, India - 400607



## CONTACT NUMBERS

CALL / WHATSAPP - 1) +91 8788978080  
2) +91 8591863241

# WAREHOUSE ADDRESSES



## **BHIWANDI, MAHARASHTRA**

Really Agritech Pvt. Ltd.: Building No D/3, Unit No: 13 & 14, Angel Compound, Mumbai-Nashik Highway Nh 3, Village - Pimpalas, Bhiwandi Thane, Maharashtra, India-421311



## **KURUKSHETRA, HARYANA**

Really Agritech Pvt. Ltd. Khatoni No. 36, Khasra No. 675/1, Ishargarh / Babain, Kurukshetra, Haryana - 136131



## **HOWRAH, WEST BENGAL**

Really Agritech Pvt. Ltd. Daga Complex, JL No. 1, Begri Road, Kolorah More, Dhulagori, Howrah, West Bengal - 711302





**THANK YOU**

